



Schweizerische Vereinigung  
der Spitaldirektorinnen und  
Spitaldirektoren

# INVITATION



EUROPEAN ASSOCIATION  
OF HOSPITAL MANAGERS



April 28<sup>th</sup> 2017  
**Workshop**  
Basel (CH)

## PAY FOR PERFORMANCE, MYTH OR INCENTIVE

With this workshop, we want to bring hospital managers from Europe around the table to discuss about the expectations and the application of Pay for Performance in healthcare settings.

The basic idea is to ensure that better healthcare is better financed so that hospitals are motivated to provide high quality healthcare. Key in P4P are the principles and processes to push hospitals in implementing improvement programs where needed.

Finally the hospital has to deal with this new model. It influences profoundly the targets to be obtained and the financing of the hospital, which brings challenges and risks with it. There are many ways to cope with them; therefore we open the discussion with colleagues to learn how to turn the P4P in an advantage for the hospital, its patients and its collaborators.

### THE IMPO-MODEL

During this workshop we will use the IMPO-model which is based on the experience of hospital managers brought together by the European Association of Hospital Managers. The IMPO-model consists of 4 interconnected pillars: the aim is to ensure the *Outcomes* through *Processes* steered by the *Management*, given the (external) *Inputs* to the organization.

### THE TARGET GROUPS

Hospital directors and Healthcare executives, financial and quality managers

# PAY FOR PERFORMANCE, MYTH OR INCENTIVE

## Programme

09:00	Visit to REHAB, Clinic for neurorehabilitation and paraplegiology, built by the famous architects Herzog & de Meuron
10:00	<b>Welcome &amp; Opening Address</b> <b>Markus Gautschi</b> , <i>President of the SVS</i> <b>Gerry O'Dwyer</b> , <i>President of the EAHM</i>
<b>Session Chair:</b> Rolf Gilgen ,	
10:05	<b>Pay for Performance, a myth or a an incentive?</b> <b>NN</b>
10:45	<b>How does an insurance system manage to pay for "good" medicine?</b> <b>NN</b>
11:30	<b>Work groups</b> <i>(in English, French and German)</i>
13:00 – 14:00 <b>Lunch</b>	
14:00	<b>What are the advantages and risks of service providers?</b> <b>Dr. Axel Paeger</b> , <i>CEO AMEOS</i>
14.45	<b>Are there any incentives? The latest findings from brain research</b> <b>Prof. Dr. Christian E. Elger</b> , <i>Klinik für Epileptologie, Uni Bonn</i>
15:45	<b>Feedback of the workgroups and conclusion</b>
16:15	<b>End of the conference</b>



## IMPO model

For more information on the IMPO-model,  
please consult the page:

➔ [eahm.ehealth.be/impo](http://eahm.ehealth.be/impo)



## Practical information

**This event is free of charge for EAHM members but requires online registration at**

➔ [eahm.ehealth.be/3rdImpoWorkshop](http://eahm.ehealth.be/3rdImpoWorkshop)

***Your registration will be confirmed by email.***

The workshop will be translated simultaneously into English, French and German.

We recommend the Airport Hotel Basel:

- Flughafenstrasse 215, 4056 Basel
- Tel: tel:+41 61 327 30 30, email: [info@airporthotelbasel.com](mailto:info@airporthotelbasel.com)
- <http://www.airporthotelbasel.ch>

The hotel is located 6 minutes from the EuroAirport Basel-Mulhouse-Freiburg and on walking distance (5 min) from the REHAB.

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**AEDH – EVKM – EAHM**

Boulevard du Jardin Botanique, 32 – B-1000 Bruxelles

☎ +32 2 888 78 11 - 📠 +32 2 733 69 01 ✉ [sg@eahm.eu.org](mailto:sg@eahm.eu.org)

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